

Parts & Service Sales Representative

Collicutt Energy Services Inc is currently seeking a Parts & Service Sales Representative to join our team based out of our Santa Fe Springs office. We are looking for someone who is ready for the opportunity to build customer relationships in the area and expand our service business in the power generation industry.

The successful candidate will be responsible for:

- Growing the existing customer database
- Quick response to and resolution of customer needs and concerns
- Making regular sales calls to accounts at their place of business, job sites, and various on site locations
- Maintaining existing preventative maintenance contracts
- Growing new preventative maintenance contracts
- Quoting customer for ongoing maintenance and one time service calls
- Introducing new product lines through marketing and sales campaigns
- Cold calling on potential new accounts and building new relationships
- Helping to develop sales strategies
- Identifying new business opportunities

The position requires:

- Effective communication skills with a wide range of people including employees, customers, vendors and associates
- Working knowledge of diesel engines, gas engines and standby power systems.
- Ability to work with parts, service and quoting tools
- Self-starter with strong follow up skills
- Computer literacy
- Ability to travel frequently including internationally
- Clean and valid driver's license
- Clean background check
- High level of initiative, strong analytical and decision-making skills, coupled with exceptional negotiation skills

This is an excellent opportunity to join a dynamic and growing organization. The potential for success with our expanding, progressive, privately owned business is unlimited. We recognize our team members as individuals, and consider mutual RESPECT to be the key to building a cohesive, productive Team.

If you are interested in this exciting opportunity that offers endless learning opportunities, a safety first philosophy, mutual commitment, fun, and community involvement, then don't wait any longer! Come be part of our FAMILY.

Please submit your resume to Stacey Dawson in Microsoft Word format, along with your salary expectation, and availability date to hr@collicutt.com.

*No One Gets Hurt ~ We Are Like a Family ~ Do What's Right ~ Do What You Say ~
~ It's Fun to Win ~ Finding a Better Way*

